

## Message Text

UNCLASSIFIED

PAGE 01 CARACA 02942 292119Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----028298 300823Z /11  
R 291949Z MAR 78  
FM AMEMBASSY CARACAS  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1749

UNCLAS CARACAS 2942

PASS TO OED/MEPD, OIM

E.O. 11652: N/A  
TAGS: BENC, VE  
SUBJECT: MAJOR PROJECT: HYDROGEN PEROXIDE PLANT

REF: (A) CARACAS 2267, (B) STATE 075672

1. PROJECT NAME: HYDROGEN PEROXIDE PLANT.

2. BRIEF DESCRIPTION: AS A RESULT OF A STUDY OF LOCAL MARKET AN ARGENTINE BUSINESSMAN (A CUSTOMER OF LOCAL TEXTILE EQUIPMENT DISTRIBUTOR, MR. JAIME LANDAU, OF THE FIRM J. LANDAU S.A) AND PRIVATE VENEZUELAN INTERESTS ARE INTERESTED IN ESTABLISHING A PLANT TO PRODUCE 2,000 MT/YR OF HYDROGEN PEROXIDE OF 50 PERCENT AQUEOUS SOLUTION

,  
USING AMMONIUM SULPHATE AS FEEDSTOCK. THE HYDROGEN PEROXIDE IS TO BE SOLD TO TEXTILE FIRMS OFFERING BLEACHING SERVICES. ALTHOUGH PROJECT PROMOTERS DO NOT HAVE EXTENSIVE TECHNICAL KNOWLEDGE IN THIS AREA, THEY ARE NOT NOW THINKING IN TERMS OF A PROCESS WHICH MAKES ACETONE CO-PRODUCT OR INCLUDES AN ASSOCIATED OXYGEN PLANT.

3. EXECUTING AGENCY/PROJECT MANGER:

SR. JAIME LANDAU, PRESIDENT  
J. LANDAU S.A.  
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AVENIDA FRANCISCO DE MIRANDA  
CENTRO EMPRESARIAL MIRANDA, P.H.-A  
LOS RUICES  
APARTADO POSTAL 75084  
CARACAS 107, VENEZUELA  
TELS: 34-09-11 TO 14 TELEX: 25474

4. STATUS OF PROJECT/ANTICIPATED BID DATES: PROJECT IS IN CONCEPTUAL STAGE. THERE IS OPPORTUNITY FOR EXPERIENCED CONTRACTOR TO PRESENT TURN-KEY PROJECT FOR THIS PLANT. FIRMS INTERESTED IN THIS PROJECT SHOULD CONTACT LANDAU ASAP BECAUSE HIS CLIENT PLANS TO VISIT THE U.S. BEFORE MAY 1978 TO CHECK PLANT/EQUIPMENT AVAILABILITY/PRICE.

5. ESTIMATED COST/FOREIGN CONTENT: LANDAU AND HIS CLIENT HAVE ESTIMATED A COST OF ABOUT \$2.5 MILLION FOR THE PLANT.

6. COMPETITIVE FACTORS: PROMOTERS ANTICIPATE NO PROBLEM IN OBTAINING FINANCING THROUGH THEIR CONTACTS WITH EXIMBANK/FCIA AND LOCAL FINANCIAL INSTITUTIONS. THEY EXPECT TO FIND A HYDROGEN WOULD WELCOME ALTERNATIVE PROPOSALS TO PRODUCE HYDROGEN PEROXIDE.  
VAKY

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978CARACA02942  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 CARACAS 2267, 78 STATE 75672  
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**Review Release Event:** n/a  
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**Status:** NATIVE  
**Subject:** MAJOR PROJECT: HYDROGEN PEROXIDE PLANT  
**TAGS:** BENC, VE  
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**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014